

Action Plan

Sit down with some paper and your favorite writing tool and answer these questions about your business:

What did you love in 2021?

What were some of your Magic Moments?

What was magical and extraordinary?

What did you accomplish in 2021?



What are some of the things from 2021 that you want to duplicate in 2022?

What did you dislike in 2021?

What was challenging this past year?

What do you not want to have happen again?





3	What did you learn by going through these experiences?
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What decisions did you make in 2021 that were empowering for you?

(2021) What were some of the most important decisions of this year (2021) for you?

What decisions might you make in 2022 as a result?



O	Now it's time to dream a little about your business. Think about the
	answers you have already written and say to yourself, "What if?"

I don't need to guide you in this, just set your mind free and say, "What if?" No rules, no barriers, no fear.

Keep asking yourself "What if?"

From this musing, can you come up with one goal for your business for 2022? Write it down. And don't forget to make it **SMART**.



- SPECIFIC
 What do I want to accomplish?
- MEASURABLE
 How will I know when it is acomplished?
- ACHIEVABLE

 How can the goal be accomplished?
- RELEVANT
 Does this seem worthwhile?
- TIME BOUND
 When can I accomplish this goal?

The Last Step:

What do you need to learn, create, or do in your online marketing to succeed in making your goal?